



# The Pharma Daily

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## Medical Coding Fundamentals





**Allow me to introduce myself, Mitali Jain, the Founder of ThePharmaDaily.**

Throughout my professional journey, I have had the privilege of working with esteemed organizations such as **TCS (Tata Consultancy Services)** and **Syneos Health**, where I have gained invaluable experience in the pharmaceutical industry. These experiences have shaped me into a passionate and driven individual, dedicated to making a difference in the field.

In 2017, I achieved a remarkable milestone by securing an **All India Rank of 320** in the **Graduate Pharmacy Aptitude Test (GPAT)**. This accomplishment not only reflects my academic prowess but also highlights my unwavering commitment to excellence and continuous learning.

Currently, I am focusing my efforts on developing professional training programs in pharmacovigilance, medical coding, and other crucial pharmaceutical courses through my company, ThePharmaDaily. Recognizing the rapid advancements in the industry, I believe in equipping aspiring professionals with the skills and knowledge they need to thrive in their careers.

At ThePharmaDaily, we strive to provide comprehensive and industry-relevant courses that empower individuals to excel in various roles within the pharmaceutical sector. I am deeply passionate about cultivating a culture of excellence and fostering innovation in the field, and I am committed to ensuring that our students receive the highest quality education and training.

As the Founder of ThePharmaDaily, my mission is to make a lasting impact on the pharmaceutical industry by nurturing the next generation of professionals. I firmly believe that with the right education and guidance, individuals can reach their full potential and contribute to the advancement of the industry.

I am excited about the opportunities ahead and look forward to sharing my knowledge and expertise with aspiring pharmaceutical professionals through ThePharmaDaily. Together, let us embark on a journey of growth, learning, and success in the ever-evolving world of pharmaceuticals.

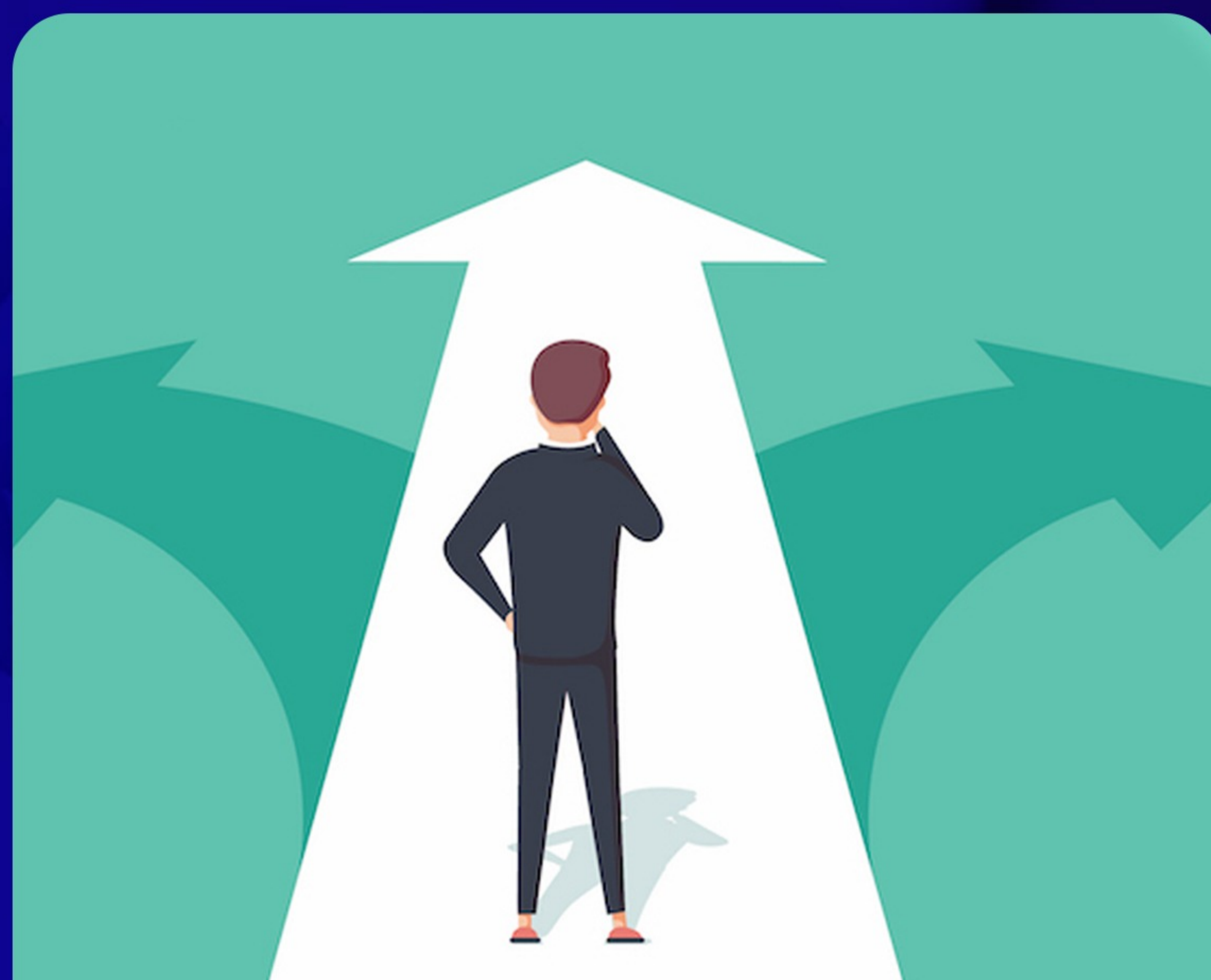
# Who Can Join These Courses?



**College Students**



**Industry Professionals**



**Career Changers**

# Training Methodology



## INSTRUCTION

Live lectures with faculty & learning material on LMS

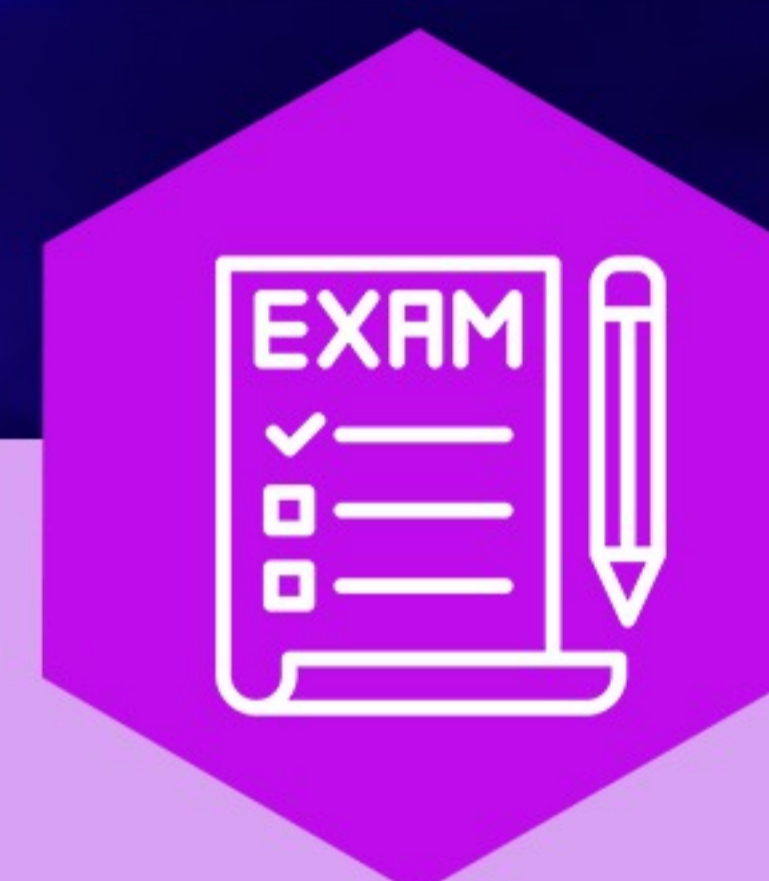
Live lectures with our expert faculty supplemented by additional learning material on LMS.

**Benefits:**

- > In-depth understanding of concepts
- > Real-time interaction and query resolution
- > Additional self-learning of your own convenience

**Used for:**

Live Instructions by expert faculty and additional self-learning opportunities.



## ASSESSMENTS

Quizzes, Assignments & Exams

Work on quizzes and assignments to test your knowledge, along with mock interviews and exams.

**Benefits:**

- > Gauge your progress throughout the program
- > Identify areas of improvement and learning gaps
- > Build confidence for the placement phase

**Used for:**

Ensuring consistent progress over the course of the program and preparing for job opportunities

**We will also be working  
with you to enhance your**

**Communication  
skills**

**Corporate life  
experiences**

**Email  
etiquette**

**Interview  
body  
language**

**Telephonic  
interview  
gestures**

**Resume  
building**

**Cover letter  
fabrication**

# Course Overview

Medical coding is a crucial aspect of the healthcare industry, where professionals translate medical diagnoses, treatments, procedures, and services into standardized codes. This course is designed to provide learners with a comprehensive understanding of medical coding principles, guidelines, and industry standards. By the end of this course, students will be well-equipped to work as medical coders and contribute effectively to healthcare facilities.

## Course Duration: 8 weeks

### Week 1: Introduction to Medical Coding

- Overview of medical coding and its significance in healthcare
- Different types of medical codes (ICD-10-CM, CPT, HCPCS)
- Introduction to healthcare industry regulations (HIPAA, HITECH)
- Ethical considerations in medical coding

### Week 2: ICD-10-CM Coding Basics

- Understanding the ICD-10-CM coding system
- Coding conventions and guidelines
- Steps to assign accurate diagnosis codes
- Practice exercises on coding different diagnoses

### Week 3: CPT Coding Essentials

- Introduction to the Current Procedural Terminology (CPT) system
- Categories and sections of CPT codes
- Correct use of modifiers
- Hands-on exercises for CPT code assignment

## **Week 4: HCPCS Level II Coding**

- Overview of the Healthcare Common Procedure Coding System (HCPCS) Level II
- Distinguishing between HCPCS Level I and Level II codes
- Coding for durable medical equipment, supplies, and drugs
- Practice exercises on HCPCS coding

## **Week 5: Medical Coding for Different Specialties**

- Specialty-specific coding considerations (e.g., cardiology, orthopedics, pediatrics)
- Common procedures and diagnoses in each specialty
- Case studies and coding scenarios for various medical specialties

## **Week 6: Evaluation and Management (E/M) Coding**

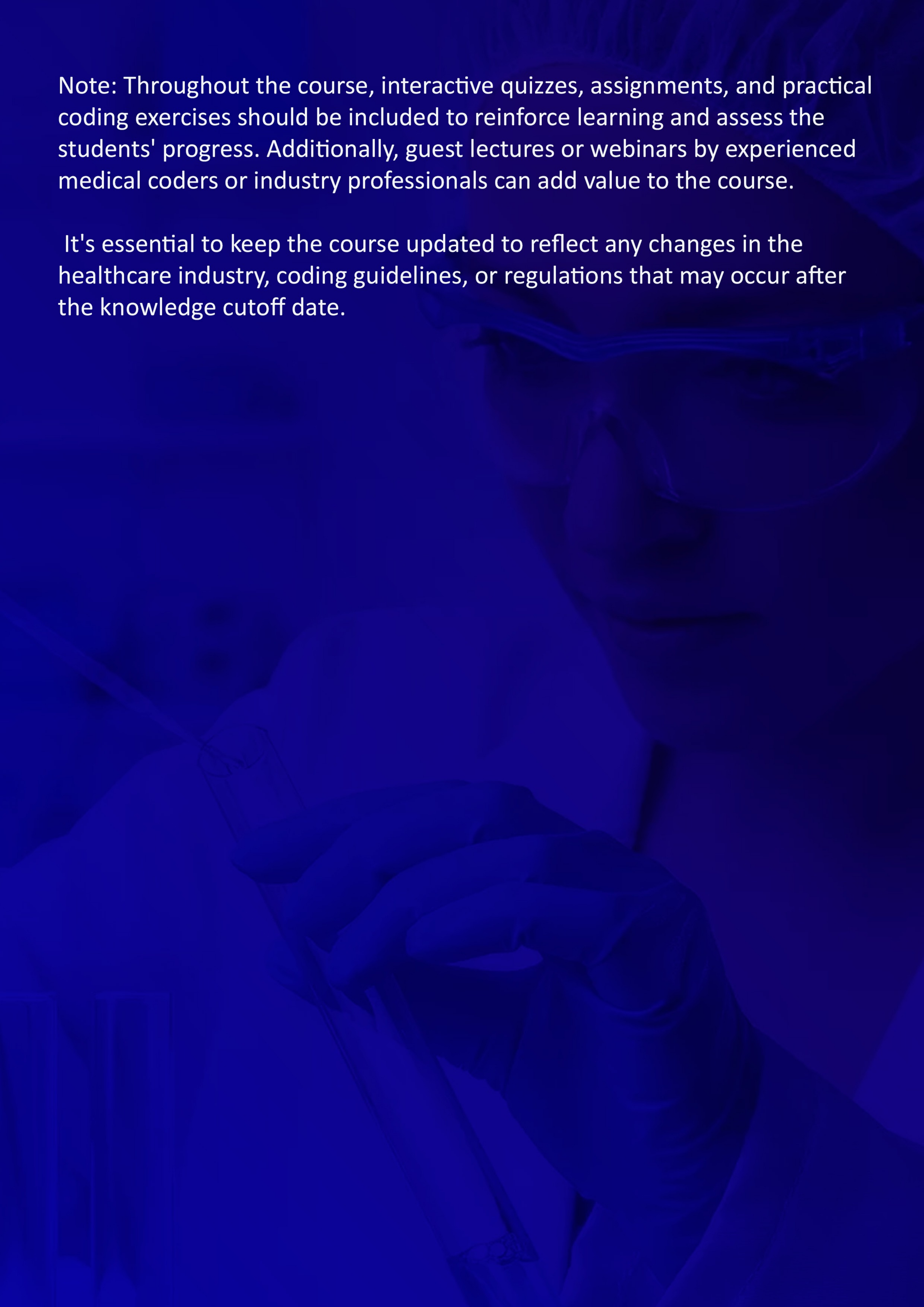
- Understanding the E/M coding guidelines
- Determining the level of service
- Coding for new vs. established patients
- Practice coding E/M services

## **Week 7: Medical Coding Software and Tools**

- Introduction to medical coding software and electronic health records (EHR)
- Using encoders and coding reference materials effectively
- Hands-on practice with coding tools and software

## **Week 8: Medical Coding Accuracy and Compliance**

- Importance of accurate medical coding for billing and reimbursement
- Auditing and quality assurance in medical coding
- Compliance with healthcare regulations and avoiding common coding errors
- Final exam and course review



Note: Throughout the course, interactive quizzes, assignments, and practical coding exercises should be included to reinforce learning and assess the students' progress. Additionally, guest lectures or webinars by experienced medical coders or industry professionals can add value to the course.

It's essential to keep the course updated to reflect any changes in the healthcare industry, coding guidelines, or regulations that may occur after the knowledge cutoff date.

## **BUILD & DEFEND your Resume**

Description: This is the week in which we will actually be focussing on every individual student in this classroom training helping them "BUILD" and also learn to 'DEFEND' their resumes effectively in front of the recruiters.

- Fabricating a resume
- Fabricating a Cover Letter
- RESUME DISCUSSION (individually)
- RESUME DISCUSSION (individually)
- RESUME DISCUSSION (individually)

## **Personal interviews for every individual**

Description: As we approach to the finale week of our training program it is time to test the knowledge of our students in order to foresee any shortcomings in the technical/ HR/resume/cover letter so that all the errors can be curbed before you actually appear for the interviews, leaving no boundaries or hurdles in the path of cracking your desirable jobs as well as compensations/LPAs.

- Personal interview (including technical & HR rounds)
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- Analysis of shortcomings & Individual feedbacks
- Boosting Finale lecture by Subject matter experts

## Group Discussion

Description: Bringing another step closer towards a PV placement dream and excelling it from every arena ensuring you knock out all the rounds at once.

- Group discussion (Session IV)
- Group discussion (Session V)
- Preparing for personal interviews
- Body language, hand gestures, promptness
- Proactiveness

## Interview Skill Development

Description: Advanced interview preparations along with resume building. learning do's and dont's and also how to face the shortcomings you face during an interview process.

- Telephonic interview gestures (Voice modulations)
- Skype call interviews (as per lockdown protocols)
- Introduction to Resume
- Resume-DO's and DON'Ts
- Importance of Cover letter



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